

<<简明国际贸易实务>>

图书基本信息

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### 内容概要

本教材结合国际商会最新的“UCP 600”和当前国际贸易的最新发展趋势，以国际贸易买卖合同为主线，在逼真的商务英语环境中，详细介绍国际商务谈判程序及合同的履行，国际货物买卖中的品质、数量和包装条款，国际贸易术语、价格和支付，国际货物运输和保险，国际贸易中的索赔、不可抗力和仲裁，以及国际贸易方式等。

在结构安排上，除核心内容外，还在每章设学习要点、习题和案例分析，并在书后附术语列表，以便学生更好地掌握和巩固所学知识。

本教材既适用于国际贸易、国际商务及相关专业的本科学生学习，也适合于从事国际商务工作的相关人员作为工作参考。

书籍目录

Chapter 1 General Introduction to International Trade Practice 1.1 What Is International Trade? 1.2 Why Do We Need International Trade? 1.3 International Practice and Laws Applicable to International Trade 1.4 Problems Concerning International Trade 1.5 The Structure of the Book and Learning Methods Key Terms and Concepts Exercises Chapter 2 Sales and Purchase Contract of International Commodities 2.1 What Is a Contract? 2.2 The General Contents of a Sales Contract 2.3 ICC Model International Sales Contract Key Terms and Concepts Exercises Chapter 3 Name, Specification and Quality of Commodity 3.1 Name of Commodity 3.2 Quality of Commodity 3.3 Quality Clause in Sales Contract Key Terms and Concepts Exercises Chapter 4 Quantities of Goods 4.1 Units of Measurement 4.2 Calculation of Weight 4.3 Quantity Clause in Sales Contract Key Terms and Concepts Exercises Chapter 5 Packing 5.1 Transport Packing 5.2 Selling Packing 5.3 Neutral Packing and Designated Brand 5.4 Packing Clause in Sales Contract Key Terms and Concepts Exercises Chapter 6 Trade Terms 6.1 INCOTERMS 6.2 Six Main Trade Terms Key Terms and Concepts Exercises Chapter 7 Prices 7.1 Considerations of Pricing 7.2 Pricing Composition 7.3 Pricing Methods 7.4 Price Clause in Sales Contract Key Terms and Concepts Exercises Chapter 8 International Payment 8.1 Instruments 8.2 Payment Methods 8.3 Other Payment Methods 8.4 Combined Use of Different Methods of Payment Key Terms and Concepts Exercises Chapter 9 International Cargo Transportation 9.1 Modes of Transportation 9.2 Shipment Clause in Sales Contract 9.3 Shipping Document Key Terms and Concepts Exercises Chapter 10 Cargo Transport Insurance 10.1 Parties to the Insurance 10.2 Marine Insurance 10.3 Scope of Insurance Coverage 10.4 Procedure of Marine Insurance 10.5 Insurance Clause in Sales Contract Key Terms and Concepts Exercises Chapter 11 Claim, Force Majeure and Arbitration 11.1 Dispute and Claim 11.2 Force Majeure 11.3 Arbitration Key Terms and Concepts Exercises Chapter 12 General Procedures of International Trade 12.1 Basic Procedures of Export 12.2 Basic Procedure of Import Key Terms and Concepts Exercises Chapter 13 International Trade Modes 13.1 Agency, Distribution and Consignment 13.2 Futures Trading 13.3 Counter Trade Key Terms and Concepts Exercises Appendix A Glossary of Terms

## 章节摘录

The CISG is one of the most successful international conventions, due to no small part to its flexibility in allowing Contracting States the option of taking exception to specified articles. This flexibility was instrumental in convincing states with disparate legal traditions to subscribe to an otherwise uniform code. A key point of controversy had to do with whether or not a contract requires a written memorial to be binding. In former Communist countries, contracts were not valid unless written. However in most Western nations oral contracts are accepted. Western nations thus had no objection to signing, and many formerly Communist nations exercised their ability to exclude those articles relating to oral contracts, enabling them to sign as well. (3) The Uniform Customs and Practice for Documentary Credits The Uniform Customs and Practice for Documentary Credits (UCP) is a set of rules on the issuance and use of letters of credit. The UCP is utilized by bankers and commercial parties in more than 175 countries. Some 11% - 15% of international trade utilizes letters of credit, totaling more than a trillion dollars (US) per annum. Historically, the commercial parties, particularly banks, have developed the techniques and methods for handling letters of credit in international trade finance. This practice has been standardized by the ICC by publishing the UCP in 1933 and subsequently updating it throughout the years. The ICC has developed and molded the UCP by regular revisions, the current version being the UCP 600. The result is the most successful international attempt at unifying rules ever, as the UCP has substantially universal effect. The latest revision of UCP is the sixth revision of the rules since they were first promulgated in 1933. It is the fruit of more than three years of work by the ICC's Commission on Banking Technique and Practice. The latest version, called the UCP 600, formally commenced on 1 July 2007. UCP 600 is a set of rules that apply to any documentary credit when the text of the credit expressly indicates that it is subject to these rules. They are binding on all parties to the credit unless expressly modified or excluded by the credit.

Note that UCP 600 does not automatically apply to a credit if the credit is silent about which set of rules it is subject to. A credit issued by SWIFT MT 700 is no longer subject by default to the current UCP- it has to be indicated in field 40E, which is designated for specifying the "applicable rules". .....

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